**New Builder Action Plan**

**New Distributor Guide** and **First Step Resource Guide** (Found at www.myshaklee.com)

**Use Products-**Become a product of the product; share your story; Shakleeize your home.

**Establish Why** - Biggest Dream, what do you want receive from this Shaklee? What do you want to do with this awesome business?

**Goals**- Set your goals—Fast Track, Director, income, 90 day plan—where you would like to be and what you would like to be earning in 12 mos., 6 mos.

**Schedule**- meetings, “Grand Opening” Launch, in homes, 1x1’s 1st 90 days Builder “invites” upline “presents”—train while building business.

**Inviting**- This is a process and skill; we will teach you how to approach and invite the right way to be successful.

**Training**- Tuesday Morning Training Webinars ( at bobsfiles.net ) First Step Resource Guide, Shaklee University, CD’s, Dream Calls, weekly calls with upline for strategy and planning, and Shaklee regional and area meetings and conferences.

**Daily working plan**-Create a working folder which contains ... your weekly plan… what meetings/ appointments to set up, who to contact, what tools to use, follow up , etc.

**Remember-** You are not in this alone. You will learn as you grow. You have the dream and desire. We have the experience and we are a team and will build together.

Have Fun! Be persistent! You can do it! Lisa Anderson 6/14